



Achieving Optimum Savings While Maintaining Optimum Learning Environments

EMCOR Construction Services Midwest (ECS Midwest) offers a full range of electrical, mechanical, and energy services designed to help schools achieve optimum learning environments and continued cost savings. We take a three-phase approach—tailored to the unique needs of educational facilities—that includes contracting and energy audits, commissioning and enhancements, and ongoing service.

By combining our knowledge of school budgets and financing with our end-to-end facilities systems expertise, we can help you get the most out of every dollar you spend, at a time when many education institutions are facing increased pressure on general and capital funds.

Guaranteed Savings. Guaranteed Learning.

With our Guaranteed Savings Contracts (GSCs), ECS Midwest helps schools save energy and money by identifying areas where innovative efficiency-improvement measures can be taken. We perform a rigorous energy audit, followed by a cash flow analysis that weighs potential

savings against financing costs, and finally guide you through the process of leveraging those savings to pay for the project. Since 1995, we have collaborated with school administrators and building officials on more than 160 GSCs, generating millions of dollars in cost savings.

Maximizing Return on Investment

By commissioning or recommissioning your inefficient building systems, ECS Midwest can help improve system design, refine control systems' programming, replace defective parts or ineffective equipment, and complete a range of other system-enhancing maintenance procedures. Scheduling is flexible, allowing clients to phase in projects by priority, need, and budget realities. Budgeting is also flexible, allowing for capital improvement funds to be reserved for short-term needs, financed, and then repaid over a longer period.

WHAT CAN WE DO FOR YOU?

**EMCOR Construction
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A Partnering Service Approach

Finally, after energy audits and enhancements are complete, we offer a Building Operations Services (BOS) partnering strategy to help ensure continued cost savings and system efficiency. Under a BOS contract, we assess your facility's actual workload, right-size maintenance staff for maximum efficiency and economy, and tailor operational improvement measures to your needs. Plus, BOS lets us take responsibility for all staffing decisions, which frees up valuable general fund dollars.

Benefits Designed for Educational Facilities

Thanks to our deep experience working in education facilities, we are able to offer a range of other advantages specific to your needs, including:

- > Minimal disruptions to learning environments
- > Systems designed for long-term sustainability and environmental stewardship
- > Turnkey solutions with a single-point of responsibility
- > Value-driven, competitively-priced work
- > Virtually unsurpassed bonding capability
- > Reinvestment opportunities for core learning assets
- > Less time spent managing subcontractor